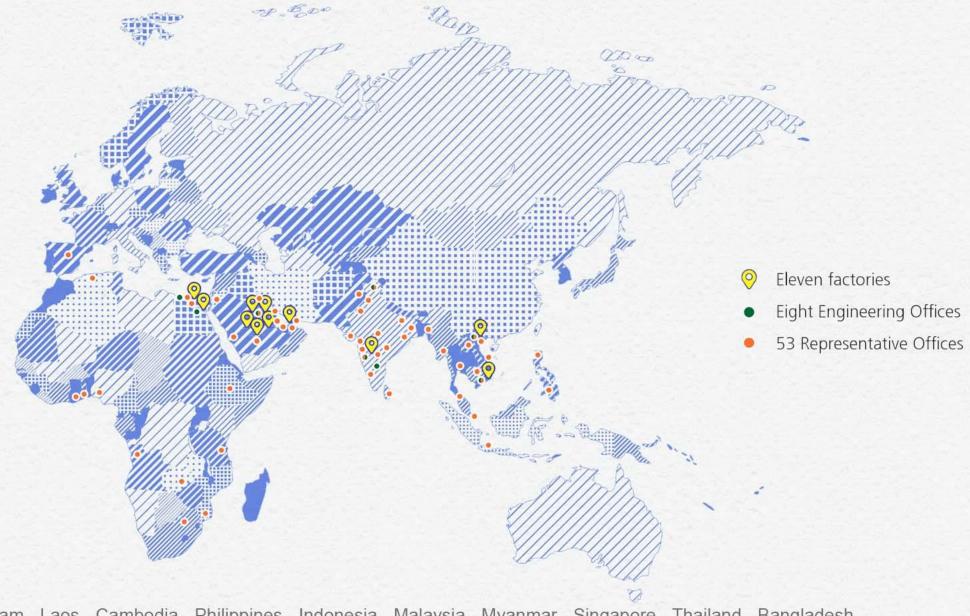


total steel building solutions

# Zamil Steel Buildings Vietnam Co., Ltd (ZSV)

An introduction

#### ZAMIL STEEL GLOBAL NETWORK



Vietnam - Laos - Cambodia - Philippines - Indonesia - Malaysia - Myanmar - Singapore - Thailand - Bangladesh



#### Zamil Steel Buildings Vietnam



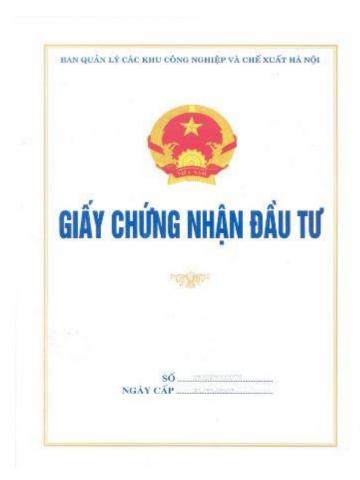
#### Introduction to **ZSV**





Zamil Steel Buildings Vietnam Co., Ltd is a joint venture between Mitsui & Co. of Japan and Zamil Industrial & Investment Company of Saudi Arabia, the largest pre-engineered steel building and metal buildings manufacturer in the Middle East, Asia, Africa, and Europe.

- > Fabrication Capacity: 120,000 MT/Year
- Performance: > 6,000 steel buildings in various parts of Asia Pacific.





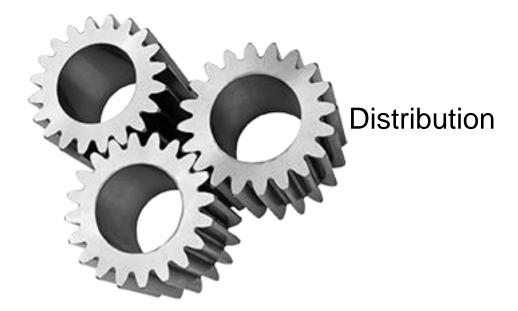
### Zamil Steel Buildings Vietnam



#### In relation to Corporate Network

... A Member of Zamil Steel Network over 90 countries.

### Engineering



Manufacturing



# **Manufacturing Facilities**

# ZAMILSTEEL

#### 2 state-of-the-art Factories in Vietnam



Hanoi Plant Constructed in 1997, specializes in the fabrication of PEB & heavy Structural Steel products

Total Area: 41,200sq.m

Fabrication Capacity: 5,000MT per month



**Dong Nai Plant** Constructed in 2008, posses cutting edge technologies & machinery for the fabrication of PEB, Open Web Steel Joist and Structural Steel

Total Area: 45,150sq.m

Fabrication Capacity: 4,500MT per month



#### In realation to Corporate Distribution Net Work



#### 14 fully-staffed offices in 10 Asian Pacific Countries

Hanoi

- Singapore
- Phnom Penh

- HCMC
- Kuala Lumpur
- Vientiane

- Da Nang
- Jakarta

Manila

Bangladesh

- Hai Phong
- Davao
- Yangon
- Bangkok

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### Zamil Steel Buildings Vietnam



# **Customer Satisfaction Business Success**

#### **Area Sales Offices:**

- Sales
- Customer Service
- Project Management

#### **Respect for People:**

- Team Building
- Empowering
- Cross Training
- Supplier Relationship

#### **Certified Builders:**

- Erection
- Consulting
- Other Services

#### **Functional Department**

**Order Management** 

Engineering

Operations

Supporting: HR/FN/IT/PUR





#### **ZSV** applies:

- Australia building code
- MBMA (Metal Buildings Manufacturers Association) For design parameters
- AISI (American Iron and Steel Institute) For cold formed sections
- AISC (American Institute of Steel Construction) for Built Up sections
- AWS (American Welding Society) For Welding works
  - British Standards
  - Euro-Code
  - IBC (Int'l Building Code)
  - Other domestic codes
     (Egyptian, Indian etc.)





### **Engineering Strength**



Add Add Set

EW Eskrare

Siene Ad LE

HO 0.025 31-966, Y 6734

Lektral

MainFrare

Ene Crolling

New Side Enve Dutter

DK. Carcel Help

BiglyEnd

⊕PØ

Jeometry Data

Building Width = 25,000 m

Espanson-Jani

Max Universed: 4

Auto Select

Setro

Building Length = 54 000 m

Braing

☐ Project ☐ Building-1

> Profiles (2) Design Loads & Circles

Deflection Links Cladding Surface Treatment Settings

Han Francisco

**Puditul Gris** 

Industrianne

Distring Settings

Design Package

Framed Opingo (5)

Resonnel Doors (1) Skilling Doors (1) Rollup Doors (1)

Open Wals (1)

Windows (V)

University (15)

Power Verts (1) Roof Gaths

Trans. Fareb (36) Ridge Vente

Manage Accessorie Grate Runways (1)

Herrannee (1)

\*\* O 图P 图AID

- Experienced & Professional Engineers
- Fully computerized and globally networked
- In-house developed design and detailing software.
  - Flexibility in design to multinational and local codes
  - Comprehensive design calculations
  - Detailed and categorized bill of material.
  - Complete detailed drawings for Approval
  - Construction (Erection) drawings







# Manufacturing Excellence









#### **Skilled Workers**



All member sized are predetermined by engineering upon issuing of shop drawings to production floor for fabrication





# ZAMIL STEEL

#### PRIMARY MEMBERS – Raw Materials



All primary members of Pre Engineered Steel Buildings are sheared and welding from steel plates





# ZAMIL STEEL

#### PRIMARY MEMBERS - Shearing



Steel Plates are being sheared to required length and sizes as per shop drawings.

#### Thicker plates will be gas cut





# ZAMILSTEEL

#### PRIMARY MEMBERS - Shearing



#### Fully automatic submerged arched welding

#### Flawless full penetration weld for flange to web connection





# ZAMIL STEEL

#### PRIMARY MEMBERS – Surface Preparation



# Solvent cleaned or shot blasted for rust and dirt removal up to SSPC-SP10 (Sa 2.5) Standard



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# ZAMILSTEEL

#### PRIMARY MEMBERS – Painting



# Materials are then air sprayed or dip painted



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# **Quality Assurance**



- ZSV is certified with ISO 9001-2000
- An independent Quality Control Department
- Quality Control Plan with the latest inspection tools















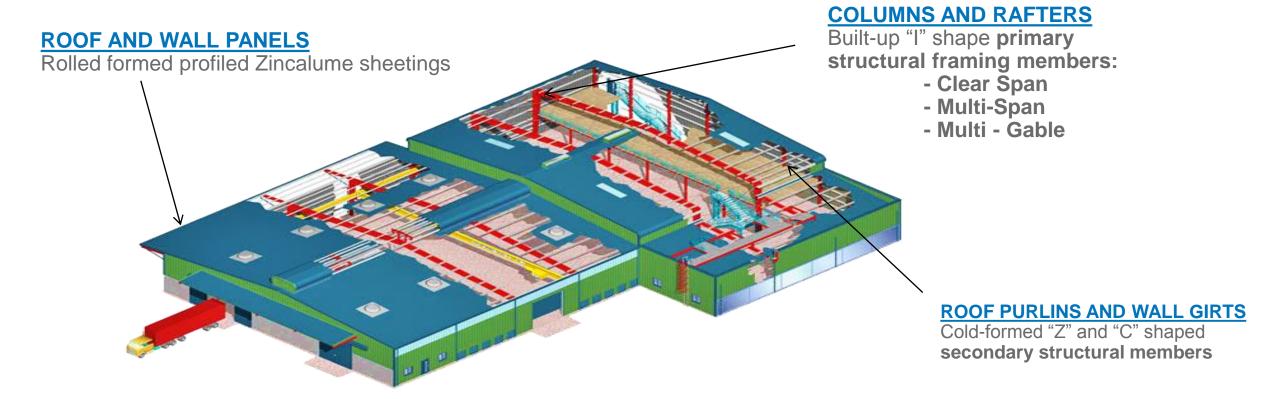
Structural Steel

Pre-engineered steel buildings (PEB)

MaxSEAM® Roof system







#### **APPLICATIONS:** Customized Buildings:

Factories, steel mills, fertilizer plants, warehouse and, aircraft hangars:

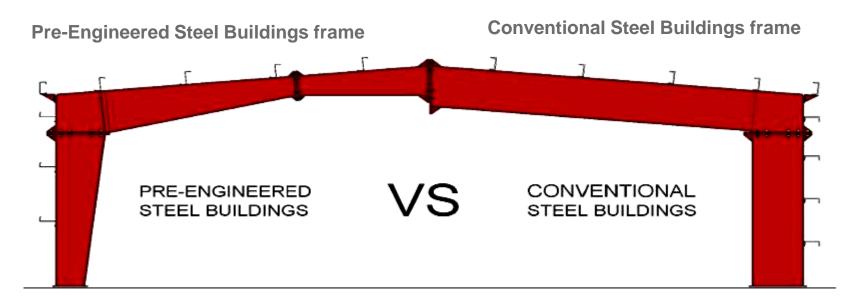
- Low rise building
- Spanning up to 100 meters



### Pre-engineered steel buildings - DIFFERENCES



#### The secrets of Pre-Engineered Steel Buildings designs – PRIMARY MEMBERS



- Pre-Engineered Steel Building built-up frames are designed to be tapered and webs often have variable depth and thicknesses
- The frame geometry matches the shape of the internal stress diagram, thus minimizing material wastage and reducing the total weight
- Conventional steel uses straight members designed for the maximum internal stress in the member
- The shaded area shows parts of the member which are over-designed and in excess of design requirements



# Pre-engineered steel buildings - DIFFERENCES



#### Fast track engineering solutions to high quality and cost effective steel buildings

PEB System	Conventional System
<ul> <li>Use hot rolled steel plates to form sections.</li> </ul>	Use hot rolled I and H beams sections.
<ul> <li>Large spanning capacity due to flexibility of depth design.</li> </ul>	Spanning capacity limited.
• <b>Lightweight</b> as members are designed and fabricated accordance to stress ratio.	Beam depth dependant on manufacturer.
<ul> <li>Portal frame design, High flexibility sizes are built using different thickness of steel plates.</li> </ul>	Sizes & Load tables are fixed so optimization is difficult.
<ul> <li>Lots of (automatic) welding for web to flange.</li> </ul>	Less welding, only for joints and connections.
• Connection details standard, fastest fabrication.	Connection details standard and reasonable fabrication time.
Simple Erection.	Simple Erection





#### **Application**

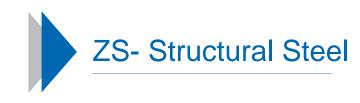
- High-rise Buildings
- Airport Terminals
- Sport & Conference Halls
- Industrial Buildings, Power Plants,
   Refineries, Petrochemical Plants





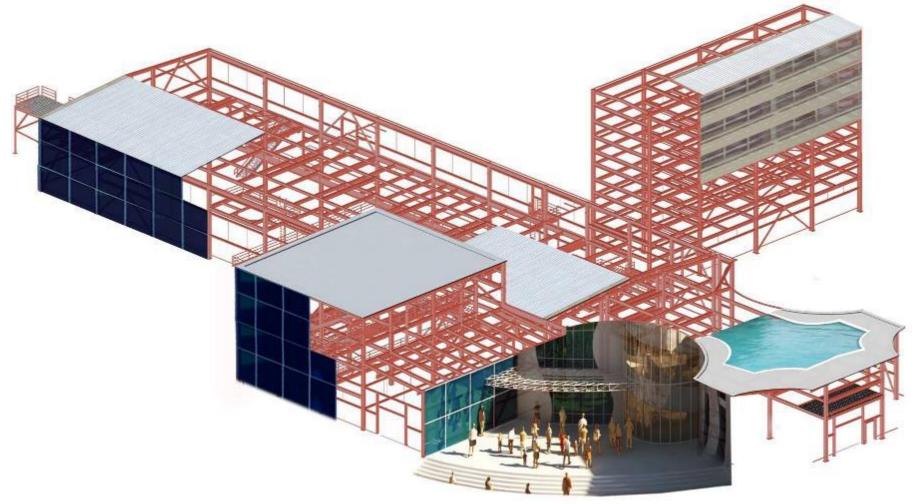


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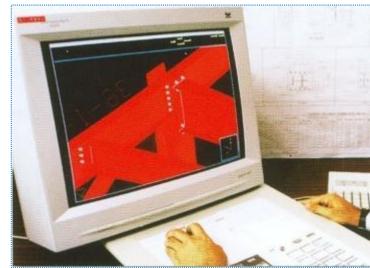


#### **COMPLEX PROJECTS**



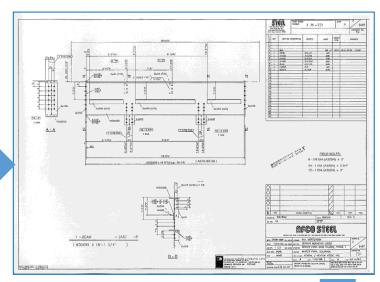






**Pre- Design (by Customer)** 





**Detailing** 



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# ZAMILSTEEL

#### **Structural Steel Plant**





Dong Nai Plant Constructed in 2008, posses cutting edge technologies & machinery for the fabrication of PEB and Structural Steel

Total Area: 45,150sq.m

Location: AMATA Industrial Zone, Dong Nai, Vietnam

Fabrication Capacity: 4,500MT per month



#### Problems Associated with Conventional Roofing System

- Water Leakage
  - · Caused by endlaps, improper installation of fasteners etc.
- Thermal Expansion of Panels
  - Thermal expansions cause by temperature fluctuations causes potential damaging effects on panels system.
- Wind Uplift
  - Damage fasteners system and roofing.

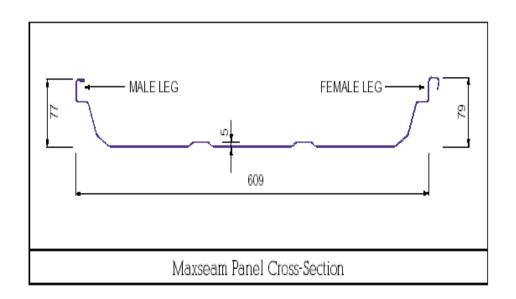


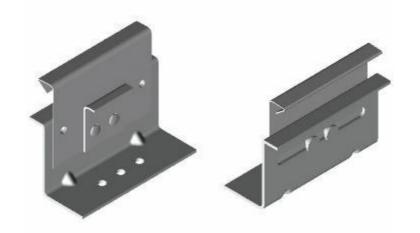


A Standing Roof Seaming System with:

- 360 degree double lock seam
- Special Sliding clip
- Deep valley for rain water drainage
- ....finally it functions as monolithic membrane



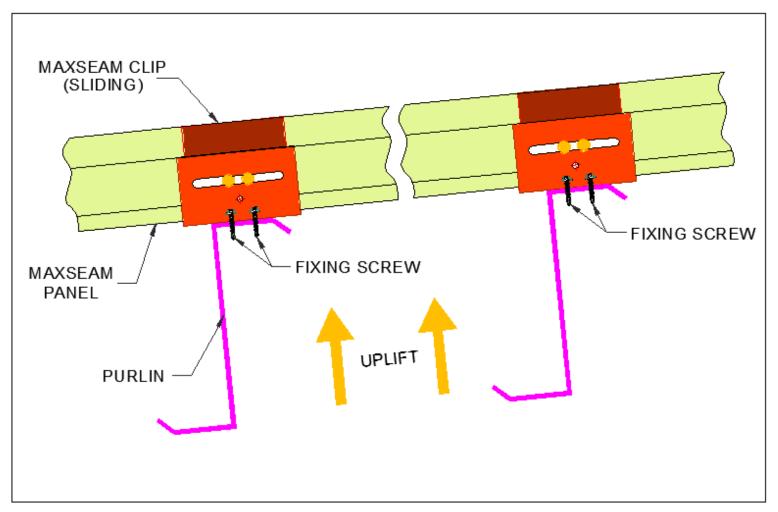






# ZAMILSTEEL

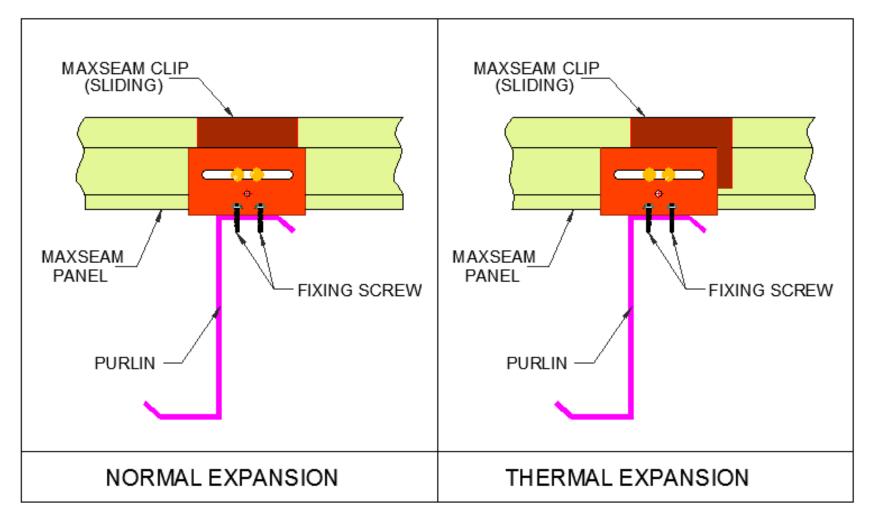
#### Why MaxSEAM®







#### Why MaxSEAM®







#### Why MaxSEAM®













**Mobile Roll Former On Site** 



**Loading of Coils** 



Rolling MaxSEAM® Panels On Site

Unloading Panels for Hoisting

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**Hoisting of Panels to Roof** 



**Installation of Insulation and Laying of panels** 



**Spreading Panels on Roof** 



**Seaming of Panels** 





#### A Smart Choice

	Normal Snap-on Roof	MaxSEAM® Standing Seam Roof
	Sirap—oir Roor	
Wind Up Lift	<b>♦</b>	<b>♦</b>
Water Leakage	<b>♦</b>	<b>♦</b>
Thermal Expansion	<b>♦</b>	<b>**</b>



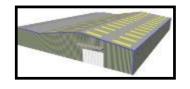
### Zamil Steel Buildings Vietnam



#### What made Zamil special?

Designing & Detailing







**ASFAD** 

**EZ BUILD** 

**ORACLE** 

Manufacturing









Sales & Customer Services









# ZAMILSTEEL

#### What to expect from Zamil?

Design capabilities 

Structural integrity

Optimized solutions 

Cost saving

Fabrication capacity = Faster delivery

Erection experience = Final quality

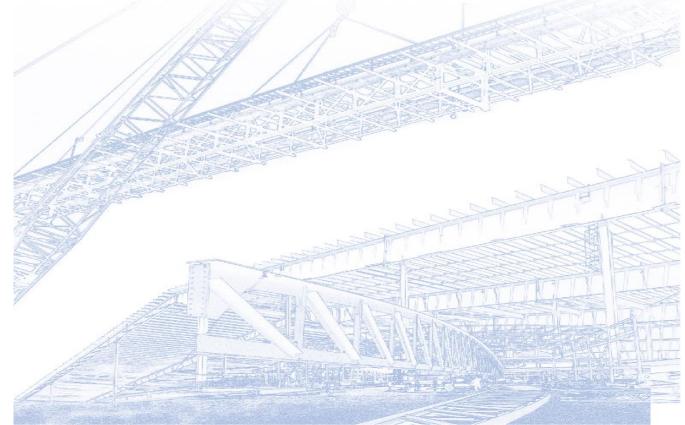
After-sales service Peace of mind

Think Steel Buildings, Think Zamil





From the snowy plateau of Mongolia to the stormy Tropics, rain or shine, from roof systems to floor systems, factories to aircraft hangars, pipe racks to petrochemical plants, over 5,000 Zamil Steel Vietnam's buildings have stood by their highly satisfied owners across Asia Pacific Region





#### VIETNAM - HONDA manufacturing facility at Vinh Phuc Province





**GREEN PLANT** - Built with "Environmental and human friendliness" in mind, this green plant possesses one of the most advanced and efficient technology of Honda Global bringing total capacity of Honda Vietnam to 1.5 million units per year.



#### VIETNAM - Marketing Center using Structural Steel Structure in Hanoi







# THAILAND - CANADOIL Warehouse at Rayong







### SINGAPORE - JURONG SHIPYARD Mobile Yard

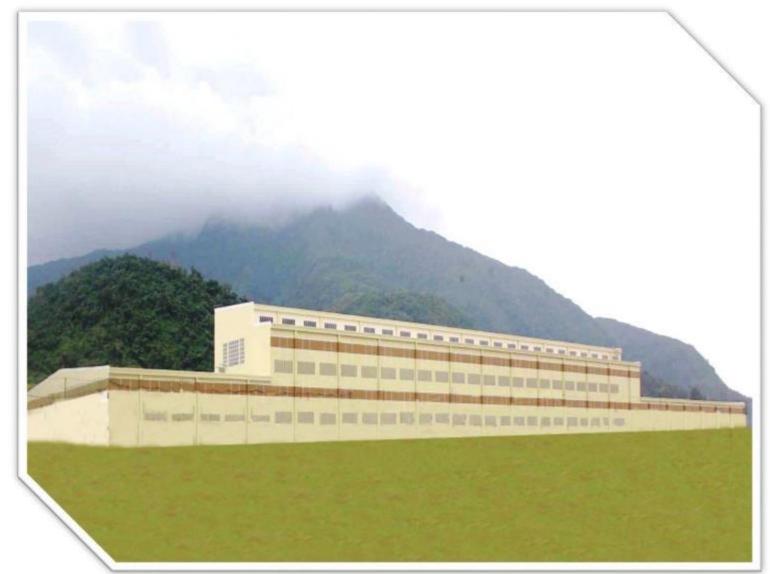






#### THE PHILIPPINES Diamond Store







### MYANMAR - Pre-engineered Aviation Hangar Using 60m OWSJ Rafters







## MYANMAR - City Mart Shopping Mall







## **MONGOLIA - Mill Building**







#### MALAYSIA - AirAsia Aircraft Hangar at Kuala Lumpur LCCT







## LAOS - Beerlao New Production Warehouse







### JAPAN - IKEGAI Factory at Tuskuba







## INDONESIA - SMOE Workshop at Batam Island







## CHINA - SHEN LIU Workshop at Guangdong







# MAURITIUSSUDS Sugar Mill







#### **AUSTRALIA Metroll Warehouse**







#### VIETNAM - Structural Steel Cafeteria







### PHILIPPINES - Structural Steel Asanuma Ironwood







## MALAYSIA - Bahru Stainless Cold Rolling Mill







## PHILIPPINES - Structural Steel Hotel







## SINGAPORE - Pipe Rack Structure







## VIETNAM - Structural Steel Mining Processing Plant







## VIETNAM - Structural Steel Visiting Center







## INDONESIA - PETROSEA Conveyor System







## INDONESIA - CATERPILLAR Factory in Batam Island







### **VIETNAM CANON Factory**







### VIETNAM YAMAHA Manufacturing Plant







## VIETNAM - POMINA Steel Factory







### **SINGAPORE - Wieland Metal Factory**







## VIETNAM - POSCO HYUNDAI Factory







### VIETNAM - SHISEIDO Factory







## VIETNAM - SSC DINH VU Factory







### **VIETNAM - PANASONIC Factory**







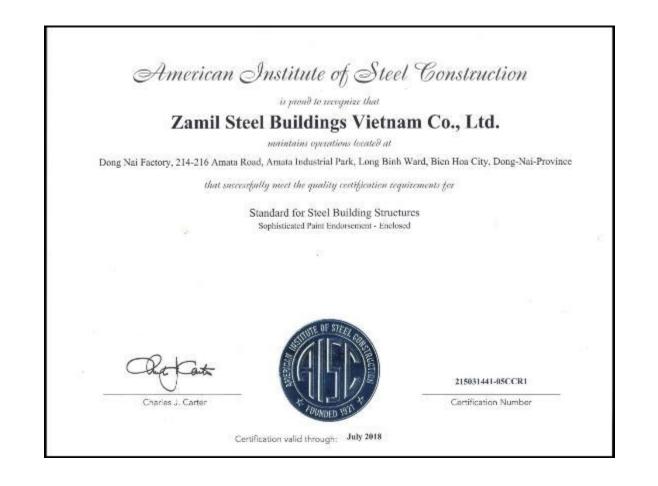
### VIETNAM - SAMSUNG ELECTRONICS Factory





































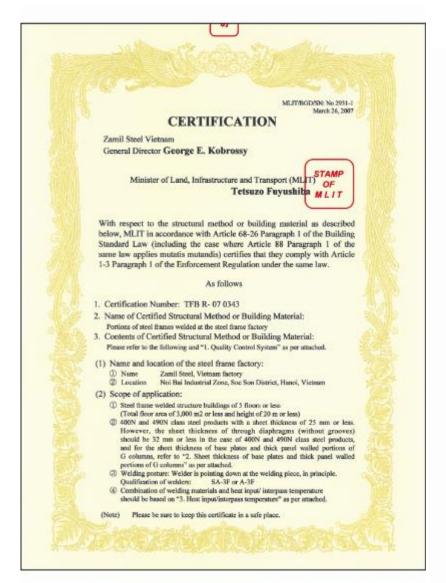














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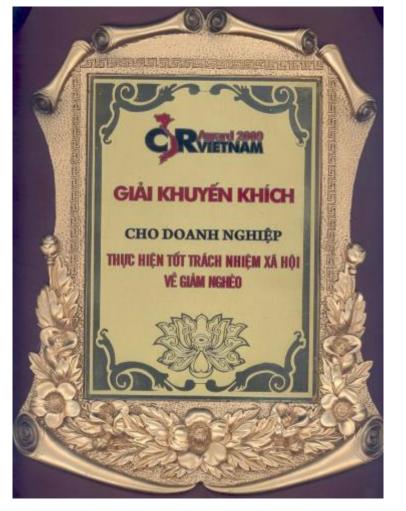














#### **Corporate Vision**



To be the world's most reliable and innovative manufacturer, service and solution provider in the steel building industry.



#### **Corporate Mission**

To supply high-quality steel building products, providing related services and solutions to a worldwide client base while utilizing innovative technologies within an environment of motivated employees, focused on continuous improvement, highest business standards, work ethics and corporate citizenship, leading to added value for our customers and sustained return on investment to our shareholders.





#### ZAMIL STEEL BUILDINGS VIETNAM CO., LTD



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Thank you for your attention!